

# HEALTHCARE PRACTITIONER

## TEAM

## Questionnaire

The 20 questions every healthcare practice owner must ask every team member to obliterate toxic culture and create total alignment



## Use this checklist to Improve your Team Culture Instantly in your healthcare business.

The biggest challenge when it comes to your culture is disengaged & uninspired team members.



When people don't feel valued or aren't progressing toward success in their eyes then it leaves very little to look forward to. Anyone for long enough without a vision or a clear purpose gets into going through the motions and the result is a disconnected team member.

To move your Practitioner from here to inspired and empowered is to perform regular check ins, set and monitor goals and hold them accountable to these goals.

### Here is how you do it!



Set up two meetings with your team members 2 weeks apart.



The first meeting is to build the foundations of building a relationship and communicate understanding for the process ahead.

## Simply Ask These 8 Questions.

1. What are you most proud of?

2. What are you most excited about?

3. What are 3 things you are grateful for?

4. Is there anything you were hoping to get out of this meeting? (always give your team member an option to speak)

5. What is the number 1 thing professionally you would like to achieve in 2020?  
(12month Goal) then ask the same but personally.

6. What are you willing to do to make that happen? (break it down into 3 monthly, 1 monthly and weekly action points toward that result.

7. What are you not willing to do to make that happen? (Such a great question, learn the things they won't do - ie. sacrifice family time. They may be unavailable weekends etc)

8. Is there anything you need specifically from me to make this happen?

Set with them action plans toward their 1, 3 & 12 month goals.  
Ask them to update their weekly action plans between fortnightly meetings.

## Then in a fortnight's time have another meeting and ask these questions.

1. What's one thing going in life you are looking forward to?

2. How are things going for you personally? Family life?

3. Is there something you were hoping to get out of this meeting?  
(Always give your team member the option to speak)

4. What's your biggest challenge right now?

5. What's working really well for you?

6. How are you progressing toward your set goals?

7. Tell me again why you are going toward(selected professional goal)? (what's their outcome)

8. Tell me again why you are going toward(selected personal goal)? (what's their outcome)

9. Is there anything you need help from me with?

10. Ask them to reflect upon their KPI's. What's working? What's not? -  
Ask for the story behind the result, not the result itself.

11. How do you feel about work right now? Why?

Complete this with all team members and each fortnight continue to check in and progress goals.

## BLURB OF ME. WHO I AM?

I'm Corey Rickit and I have been running a multidisciplinary practice now for many years now and I understand the frustrations of starting a clinic..



When I started it was all about me as the owner/operator, If I wasn't here we couldn't make money.



I was wearing all the hats... It felt like I was a slave to my business. And starting a business is all about freedom right?



But I decided to go all in, I created an empowered team, a stream of new patients on demand, a framework that helped people not to just become clients but to become tribe members of what we do here.



I've spend thousands finding and leveraging the latest technology to automate a laser focused client journey from start to finish

## Which has totally freed up my time.



Now, just 3 years on we are a million dollar practice with 17 successful team members and a culture that is second to none.



I spend my time now doing what I love, mentoring and guiding my team toward their own personal and professional level of success.



Would you like me help you implement this into your business?



**Click here to book a free strategy call.**

<https://amplifyyourpractice.com/discovery/>